

## **ENBRIDGE PERSONNEL JOB DESCRIPTIONS**

### **INTERSTATE & OFFSHORE GAS TRANSMISSION**

#### **18 CFR §358.7(f)(1)**

##### **Director, Transportation Services and Strategic Development**

Provides leadership including strategic direction, budget development and management, staff development and real time business execution for scheduling, transportation and OBA invoicing, and gas control for the offshore pipeline assets, and onshore interstate pipelines (Vector, Midla, AlaTenn). The Director is also responsible for Houston based natural gas strategic business development projects and coordination with Calgary and Toronto business development staff.

##### **Director, Commercial Development Western Gulf of Mexico**

Provide strategic leadership, direction and management to the Company's Asset Management function to assure attainment of strategic priorities. Responsible for supervision and administration of all aspects of profit and loss activities for the Company's Western Gulf of Mexico assets. This position is the focal point for business development activities and the execution of strategic plans required to maintain existing levels of profitability and maximizing/increasing value through new business opportunities.

##### **Director, Commercial Development Offshore Eastern Gulf of Mexico**

Provide strategic leadership, direction and management to the Company's Asset Management function to assure attainment of strategic priorities. Responsible for supervision and administration of all aspects of profit and loss activities for the Company's Eastern Gulf of Mexico assets. This position is the focal point for business development activities and the execution of strategic plans required to maintain existing levels of profitability and maximizing/increasing value through new business opportunities.

##### **Managers, Commercial Development**

Manages daily/monthly business. Monitors and reports on the operational and financial performance for all activities including gas transportation and gathering. Analyzes Offshore Pipeline business processes, deal structures, and performance indicators to develop and recommend enhancements to management. Plays a key role in the development of a strategic plan and growth strategy, annual budgets, departmental goals and the 5 year plan. Identifies specific opportunities, prepares and presents projects to management for approval and takes the lead implementation role in negotiating agreements for supply attachment, asset acquisitions, joint ventures, and/or expansion projects in the area.

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#### **General Manager, Regulated Assets**

Responsible for managing the operations and maintenance of Enbridge's wholly-owned FERC regulated interstate onshore and offshore pipelines, including the operational engineering support of the various systems.

#### **Operations Managers - Regulated Assets**

Responsible for providing oversight and coordination of the operations activities for FERC regulated assets. Assist the Onshore and Offshore Operations groups with planning and execution of various strategic plans involving the Integrity Management Program, pipeline system optimization, and long range planning.

#### **Manager, Transportation Services**

Oversees administration and application of information technologies; SCADA; shipper contracts; the day-to-day communication and coordination with shippers, interconnect operators and pipelines for scheduling their transportation needs within system operating parameters, and the monthly transportation invoice process.

#### **Transportation Services Representatives**

Responsible for the scheduling, allocating and invoicing for a particular pipeline system. Conduct the day-to-day communication and coordination with shippers and interconnect operators in order to monitor and balance nominations to gas flow as well as receipts to deliveries.

#### **Manager, Gas Control**

Oversees the monitoring and controlling of the pipeline systems to ensure sufficient operating pressures and volumes exist for safe and reliable operations based on shipper communicated requirements.

#### **System Controllers**

Monitors and controls the pipeline systems to ensure sufficient operating pressures and volumes exist for safe and reliable operations based on shipper communicated requirements.

#### **Gas Control Coordinator**

Coordinates the daily activities of the pipelines between gas control and the commercial, scheduling, customer service, field operations and engineering departments. Additional responsibilities will include taking after hour phone calls periodically and assisting the Gas Control Manager with administrative duties. Assures that all areas of responsibility and associated tasks are performed safely, timely, and efficiently.